

DWR Distribution increases its trussing service offering to include LITEC, TOMCAT & JAMES THOMAS ENGINEERING



Fabio Prada, Area Four Sales and Marketing Director.

DWR Distribution, the South African distributor of Prolyte, are now able to offer and maintain LITEC, TOMCAT & JAMES THOMAS ENGINEERING trussing products, thanks to new partnerships between Area Four Industries and Prolyte.

When Area Four Industries acquired Prolyte in 2019, they become one of the largest professional truss manufacturers in the world. The company was established in 1994, when Milos Structural Systems was founded in the Czech Republic, and has since grown to include LITEC, TOMCAT & JAMES THOMAS ENGINEERING and now PROLYTE, catering for various market segments across the globe.

“For South African Prolyte distributor, DWR Distribution, it means the opportunity to offer an additional service to our industry,” said Robert Izzett from DWR. “With access to the full Area Four Industries truss product range, which includes LITEC, TOMCAT & JAMES THOMAS ENGINEERING brands (except for Milos which has a different distributor), we can assist the African market with any new products or spare parts they may require which includes a variety of modernized motors within EXE TECHNOLOGY brand, also part of Area Four product portfolio.”



“DWR is not only a distributor for us at Area Four, but a serious and professional partner,” said Area Four Sales and Marketing Director, Fabio Prada. “We are confident that the partnership will enable us to share projects that do not stop with the distribution of products to the South African market, but which can act as a platform for a more capillary presence on the entire African continent”.

“While PROLYTE has the lion’s share of the South African market, DWR looks forward to extending our service and assistance to those who have LITEC, TOMCAT & JAMES THOMAS ENGINEERING Trussing in their inventory,” Robert concludes.