

DWR Distribution Appointed Official Vectorworks Distributor in South Africa



Vectorworks Training

Leader in stage lighting will focus on selling Vectorworks for the entertainment industry

Columbia, Md. (September 18, 2018)—The demands of the entertainment industry are constantly evolving, and access to state-of-the-art technology is more critical than ever. In response to this, global design and BIM software solutions provider Vectorworks, Inc. is pleased to announce that DWR Distribution has been appointed an official distributor for Vectorworks Spotlight, Braceworks and Vision software in South Africa.

"DWR has demonstrated a strong commitment to Vectorworks and has deep roots in the entertainment industry, and it was a natural progression to have them officially join the Vectorworks family as a distributor," said Tara Grant, director of channel operations at Vectorworks. "As the demand for our solutions grows and Vectorworks continues to expand, we are looking for strong distribution partners like DWR to provide local support in markets around the world."

Since 2013, DWR has sold software to the entertainment industry and offered extensive training at its office over the years. This new agreement will further benefit customers by allowing greater technical and sales support with direct access to the team at Vectorworks.





DWR's Dylan Jones (Vectorworks Sales & Support) and Duncan Riley

"It's an honor to be able to distribute a brand like Vectorworks, and we are very excited about the partnership," said Duncan Riley, owner of DWR Distribution. "We believe that the close collaboration between MA Lighting and Vectorworks, to assist lighting designers on workflow, will be a game changer. On DWR's side, we have a passionate team supporting the brand. We see Vectorworks as a 360-degree entertainment design solution for the country, providing professionals and students with a tool that will make their lives easier."

DWR will continue to offer training sessions presented by Francois van der Merwe, who has been using Vectorworks for 14 years.



Francois van der Merwe presents Vectorworks Training at a course hosted in September 2018

For more information about Vectorworks for entertainment in South Africa, <u>contact DWR</u>. Or, visit the Vectorworks websiteto learn more about <u>becoming a Vectorworks distributoror</u> to find a local distributorin your



region.

About DWR Distribution

DWR Distribution supplies, installs and maintains stage lighting equipment throughout South Africa. With offices in Johannesburg, Durban and Cape Town, the company is able to meet customers' needs quickly and efficiently. The company was established in 2006 and built relationships with a number of premier equipment suppliers such as MA Lighting and Robe. Further agencies were added over the years, and DWR Distribution is able to fulfill practically any need that may come up. For more information, visit dwrdistribution.co.za.

About Vectorworks, Inc.

Vectorworks, Inc. is a global design and BIM software solutions provider serving over 650,000 professionals in the architecture, landscape and entertainment industries. Since 1985, we've been committed to helping designers capture inspiration, nurture innovation, communicate effectively and bring their visions to life. With our cross-platform software, designers can build data-rich, visual models without sacrificing the design process, while collaborating efficiently throughout the project life-cycle. Headquartered in Columbia, Maryland, with offices in Atlanta, Georgia, Newbury, England and London, England, Vectorworks is a part of the Nemetschek Group. Learn how we empower designers to create experiences that transform the world at vectorworks.net.

DWR Distribution's Dylan Jones and Duncan Riley.